

Estimator AI Workflow Questionnaire

Answer each question based on your current estimating workflow. There are no right or wrong answers.

Name	Role
Company	Date

SECTION 1

Current workflow

1 Which parts of your estimating workflow take the most time?

Select all that apply.

- | | |
|--|---|
| ☐ Bid leveling | ☐ Writing scopes of work |
| ☐ Takeoffs | ☐ Subcontractor outreach and follow-up |
| ☐ Reviewing plans and specs | ☐ Other: <input type="text"/> |

2 Which AI tools do you currently use?

Select all that apply.

- | | | |
|----------------------------------|---------------------------------|--|
| ☐ ChatGPT | ☐ Claude | ☐ Gemini |
| ☐ Grok | ☐ None | ☐ Other: <input type="text"/> |

3 How confident are you in your current process for identifying scope gaps and clarifications?

1 = Not confident · 5 = Very confident

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5

4 How long does it typically take you to prepare a full scope of work?

Consider a detailed scope you develop and share with subcontractors so they know what to include in their bids.

- ☐ Under 2 hours ☐ 2–4 hours ☐ 4–8 hours
☐ 1–2 days ☐ More than 2 days
-

5 How long does it typically take you to fully level one bid package?

- ☐ Under 2 hours ☐ 2–4 hours ☐ 4–8 hours
☐ 1–2 days ☐ More than 2 days
-

SECTION 2

AI opportunity

6 How valuable would AI assistance be for drafting scopes of work?

1 = Not valuable · 5 = Extremely valuable

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
-

7 How valuable would AI assistance be for bid leveling?

1 = Not valuable · 5 = Extremely valuable

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
-

8 If AI reduced the time you spend on repetitive tasks—such as scope writing and bid leveling—by 30–50%, how likely would you be to use it?

1 = Not likely · 5 = Very likely

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
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9 Which AI capabilities would be most beneficial to you as an estimator?

Select all that apply.

- | | |
|---|--|
| ☐ Takeoffs | ☐ Bid leveling |
| ☐ Scope-of-work drafting | ☐ Scope gap and clarification detection |
| ☐ Plan and spec review | ☐ Other: _____ |
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